

30/31 MAY & 1 JUNE 2017 JAARBEURS UTRECHT

Company name: Telephone:
 Contact person: Internet address:
 Postal address: Email address contact person:
 Postal code/City: M / F Country:
 Invoicing address*: Order number:
 VAT-number:

* Only fill in an invoicing address if it is different to the postal address.

1. STAND CONSTRUCTION

'Basic' prefabricated stand

Dimensions 4 x 4 = 16 m²

Dimensions 6 x 4 = 24 m²

Dimensions 9 x 4 = 36 m²

Dimensions 10 x 4 = 40 m²

Dimensions 10 x 5 = 50 m²

Dimensions 10 x 6 = 60 m²

Dimensions 10 x 8 = 80 m²

Other dimensions: m²

Members

€ 3.257,-

€ 4.812,-

€ 7.006,-

€ 7.686,-

€ 9.278,-

€ 11.442,-

€ 15.239,-

on request

Non-members

€ 4.453,-

€ 6.526,-

€ 9.338,-

€ 10.363,-

€ 12.630,-

€ 15.325,-

€ 20.610,-

on request



All prices given are including the specifications and one furniture option, but excluding the costs of the visitors registration system. All exhibitors are obliged to pay the system costs. The costs of the visitors registration system for members are € 125,- per stand. The costs of the visitors registration system for non-members are € 150,- per stand. All prices given are excluding VAT.

Furniture options

Option 1 (low set)

1x table 603 white, 2x chair 121 black

Option 2 (low set)

1x table 603 black, 2x chair 126

Option 3 (high set)

1x table 616 white, 2x bar stool 503

Please, have a look at www.eabeurs.nl for pictures and more information.

Specifications

• Partition walls 250 cm high, system white

• Carpet tiles anthracite

• Blue display frame with white lettering name

• Lockable store

[2m x 1m, for stands < 21 m² 1m x 1m]

- 1 spotlight per 4 m²
- Electrics; 1 KW mains connection
- 1 double socket
- Power consumption for spotlight and double socket (day-time electricity rate)

2. CLUSTER

Please indicate below the cluster in which your company wishes to be placed. For a detailed exhibition program and the cluster division please visit www.eabeurs.nl.

Design & Engineering Electronics Production Electronic Components Test & Measurement/Test Technology

3. PREFERENCE(S)/NOTES

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By signing I declare that I wish to participate in Electronics & Applications 2017 and give my express acceptance to the general terms and conditions for participation Electronics & Applications 2017 and the General terms and conditions Jaarbeurs Utrecht. These conditions can be obtained free of charge from the FHI office. They can also be found at www.eabeurs.nl.

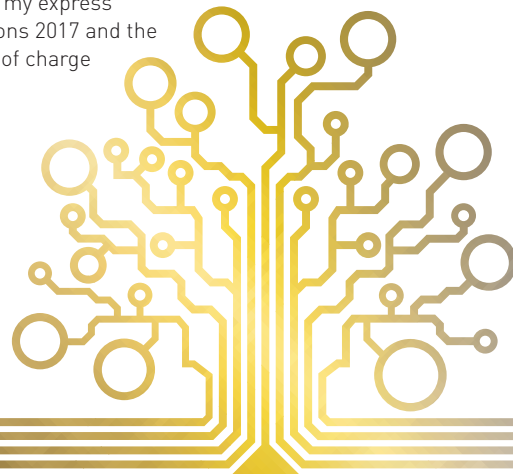
Name:

City:

Date:

Signature:

Please, send this form to: FHI, Federation of Technology Branches,
 Marc Berkouwer, m.berkouwer@fhi.nl,
 P.O. Box 366, 3830 AK Leusden, The Netherlands, Fax +31 (0)33 461 66 38



ELECTRONICS PRODUCTION

Electronics Production Equipment
Equipment and Tools Repair
Printed Circuit Board Assembly
Sub-assembly Service
Electronics Production Materials
Electronics Production Supplies
Assembly and Production Service
Machines and Equipment for Electronics Production
Materials for Electronics Production

ELECTRONIC COMPONENTS

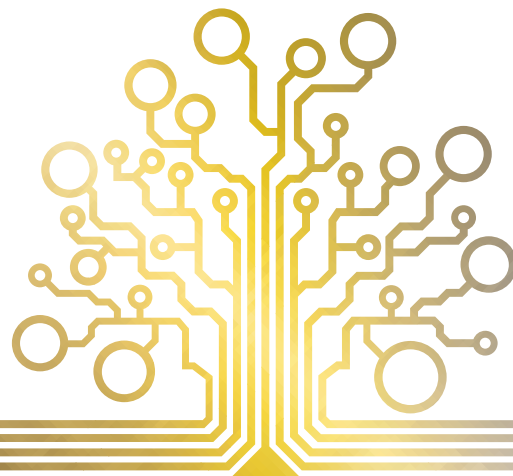
Semi-conductors
Passive Components
Active Components
Component Service
Electromechanical Components
Hardware Components for Embedded Systems
Power Supplies
LED's
Transformer Displays
Displays and Optical Components
Industrial Computers
Casings
Analogue and Digital Components
Memory
Programmable Logic
Microprocessors and Digital Signal Processors
RF-MEMS, MO-MEMS, Bio-MEMS, NEMS
Wireline Components and Systems/Subsystems
Wireless Components and Systems/Subsystems
Multimedia Components and Systems/Subsystems
Communication Sockets
Remote Control Systems
Sensor Components
Sensor Products
Intelligent Sensor Systems

DESIGN & ENGINEERING

Electronic Design
Electronic Design Automation
Embedded Systems Design Services
Design/Engineering Service
Design Tools
Engineering Management
Embedded Software Tools
Communication Protocols and Software
Product & System Integration Services
Sensor Design and Engineering Service
Sensor Networks
ASIC Design Services
FPGA Design Services
E-Card Board Level Design Software
High Level Design Tools
Board Level Design Software
Micro Production Technology
Industrial Design
Graphic User Interface

TEST & MEASUREMENT/TEST TECHNOLOGY

Electronics T&M systems
Communications T&M apparatus
Industrial Maintenance & Installation T&M Equipment
Test & Simulation Software
Test Service
Electrical Testing
Mechanical Testing
Climate Testing
Calibration & Validation
General Purpose Measuring & Testing Apparatus
Handheld Tester
Data Acquisition



Participation as an exhibitor in Electronics & Applications 2017

By completing and sending the registration form (see also www.eabeurs.nl) you are registering as a stand-holder at Electronics & Applications 2017. By signing you give your express acceptance to the general terms and conditions for participation Electronics & Applications 2017 and the General terms and conditions Jaarbeurs Utrecht. When FHI receives your application, it will send you confirmation of your registration.

More information: Marc Berkouwer, +31 (0)33 465 75 07 or marc.berkouwer@fhi.nl.

STANDS

All exhibitors use a standard stand, supplied by the organisation. Exhibitors have a choice of stands from 16 m². The stands are all equipped with the same standard package. This package includes: 2.5 m high white walls, fixed carpet (choice in colours), blue display frame with company name, stand lighting, standard furniture and electricity supply. The entire trade fair is equipped with high quality standard stands. This results in a professional appearance at a low cost for participants. See enclosed registration form for prices or click on www.eabeurs.nl.

CONFERENCE PROGRAM

The conference program exists of several titles. Exhibitors and other experts are invited to contribute to a high-quality conference program at E&A 2017.

More information: Harm Wijsman: +31 (0)33 465 75 07 or h.wijsman@fhi.nl.

LIVE PRODUCTION INTEGRATION LINE

The Live Production Integration Line is a collaboration between various exhibitors. Suppliers of production machines and production services will join their forces. Participants of the LivePIL have interactive contact with the visitors.

More information: Harm Wijsman: +31 (0)33 465 75 07 or h.wijsman@fhi.nl.

ELECTRONICS GADGET

A number of exhibitors produce together the electronic gadget. Visitors can pick up a part of the gadget at several stands and eventually put together a total product. By sponsoring the electronic gadget the exhibitor will receive guaranteed contact moments with the visitors.

More information about sponsoring (financial or components):

Harm Wijsman, +31 (0)33 465 75 07 or h.wijsman@fhi.nl.

MEDIA PARTNERS

Together with exhibitors and media partners FHI raises the profile of Electronics & Applications 2017. FHI offers several tools for publicity campaigns and has made arrangements with several magazines on the placement of editorials, advertisements and banners about the show.

More information: Linda Bos: +31 (0)33 465 75 07 or l.bos@fhi.nl.

WEBSITE & NEWSLETTERS

FHI also developed a special website for both visitors and exhibitors; www.eabeurs.nl. All the information will be placed on this site and this website will connect to social media.

Every exhibitor can place their own (product) news on this interactive site. The news is automatically linked to the social media of E&A. For each exhibitor a profile page is created. The site also offers the possibility to place a rotating banner.

From February, FHI sends several newsletters to a wide audience. The articles will include information about the show, gadget and seminars.

More information: Linda Bos: +31 (0)33 465 75 07 or l.bos@fhi.nl.

ATTRACTING VISITORS ONLINE

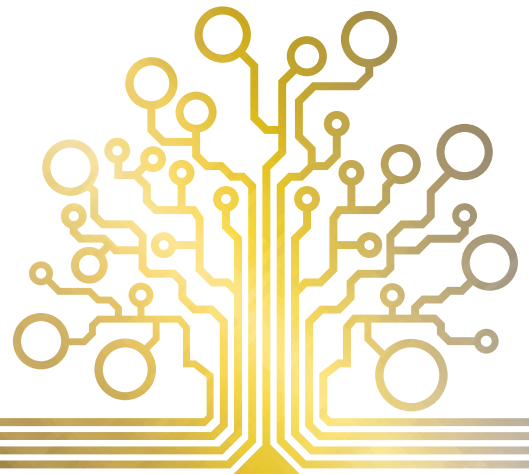
A key element in the campaign to attract visitors is the option for every exhibitor to enable visitors to order a free admission ticket directly via the exhibitor's own website, using a module provided by FHI. This is free of charge for the visitor or exhibitor. In the run-up to the trade fair, every exhibitor can check the own link to see how they are doing attracting visitors, especially from their own customer base. This means that all visitors who pre-register via an exhibitor's website are known and can be specially welcomed by the exhibitor. Exhibiting members of FHI branches meet regularly at many group activities and encourage one another to attract visitors.

More information: Linda Bos: +31 (0)33 465 75 07 or l.bos@fhi.nl.

VISITOR REGISTRATION

All visitors to the E&A 2017 trade fair are registered on arrival. Every exhibitor pays stand hire and the costs of the visitor's registration system (€ 125,- for members and € 150,- for non-members). The addresses acquired from registration are provided to the exhibitors, and for participants who are member of FHI it is free of charge. The database is cleaned. "Cleaning" involves selecting visitors who state that they are happy to have their details used commercially.

More information: Marc Berkouwer, +31 (0)33 465 75 07 or marc.berkouwer@fhi.nl.



General terms and conditions for participation Electronics & Applications 2017

DEFINITIONS

Article 1

- 1.1 Accommodation Provider: the natural person or corporate entity which rents the space where the Trade Fair is held to FHI.
- 1.2 Products: the products exhibited by the Exhibitor at the Trade Fair and/or services provided by it.
- 1.3 Trade Fair: the trade fair at the Electronics & Applications (E&A) event as organised by FHI at its own expense and risk, with regard to which the Contract is concluded.
- 1.4 Trade Fair Accommodation: the space where the Trade Fair takes place as provided by the Accommodation Provider.
- 1.5 Confirmation of Participation: the notification In Writing from FHI in which the contents of the Contract are summarised. The Confirmation of Participation sets out the stand dimensions, the stand options and the desired cluster.
- 1.6 Participation Costs: all costs owed to FHI by the Exhibitor relating to its trade fair participation, including costs of the Stand, the visitor registration system and all other costs.
- 1.7 Exhibitor: the natural person or corporate entity that concludes a Contract with FHI.
- 1.8 FHI: FHI, Federation of Technology Branches.
- 1.9 Manual: the manual for Exhibitors drawn up by FHI and the Trade Fair Accommodation with relevant information about the trade fair participation, including about the Trade Fair Accommodation and the services and/or goods to be provided by FHI and/or third parties.
- 1.10 Registration Form: the document in which the Exhibitor indicates that it wishes to participate in the Trade Fair and declares that it has taken note of and agrees with the applicability and contents of the Terms and Conditions.
- 1.11 Member: the natural person or corporate entity that is a member of an industry organisation which is affiliated with FHI.
- 1.12 Non-member: the natural person or corporate entity that is not a member of an industry organisation which is affiliated with FHI.
- 1.13 Contract: the trade fair participation contract between FHI and the Exhibitor, including any amendment(s) agreed after the contract is concluded.
- 1.14 Parties: the Exhibitor and FHI together.
- 1.15 Party: one of the Parties.
- 1.16 In Writing: correspondence by fax, registered letter, bailiff's notification or standard post. This also covers correspondence via an electronic medium (e.g. by email or web form).
- 1.17 Stand: the standard stand provided to the Exhibitor, the location, stand dimensions and options of which are specified by FHI.
- 1.18 Terms and Conditions: these general terms and conditions for trade fair participation Electronics & Applications 2017.

APPLICABILITY OF THE TERMS AND CONDITIONS, TITLES AND LANGUAGE

Article 2

- 2.1 These Terms and Conditions apply to the Contract for participation in the Trade Fair by means of a Stand and possible additional products and services. The applicability of any general terms adopted by the Exhibitor is expressly

- excluded.
- 2.2 Deviations from these Terms and Conditions only apply if these have been expressly agreed in writing.
- 2.3 If one or more provisions in the Terms and Conditions are invalid at any time or might become invalid, the remaining provisions of the Terms and Conditions will continue to apply in full.
- 2.4 Unless specified otherwise, third parties - including co-exhibitors - cannot derive any rights from these Terms and Conditions.
- 2.5 The titles and the articles of these Terms and Conditions serve purely to make them easier and clearer to read and have no other significance. In particular, the titles cannot be used for the interpretation of these Terms and Conditions.
- 2.6 These Terms and Conditions formulated in Dutch will prevail over the Terms and Conditions translated into English or any other language.
- 2.7 In all cases not covered by these Terms and Conditions, FHI will decide.

TRADE FAIR POLICY

Article 3

- 3.1 With the aim of offering customers based in the Benelux the optimum opportunity to explore the market and avoid unnecessary costs for suppliers, FHI is organising the Trade Fair, a trade fair in the area of industrial electronics, including design & engineering, components, electronics production, test & measurement / testing technology, equipment and systems, accessories, consumables and services.
- 3.2 Members and Non-members can only take part in the Trade Fair if they are of good standing and are registered with a chamber of commerce in their country of domicile.
- 3.3 Being of good standing in any case involves regular compliance with financial obligations and not perpetrating acts which could be considered to be dishonest business practices.
- 3.4 They must also be engaged in the direct or indirect sale to business users of Products, manufactured by them or others, as specified in the first paragraph of this article, whilst they must be able to appropriately fulfil their task in terms of the provision of information, guarantees and service.

THE CONTRACT

Article 4

- 4.1. The Contract involves FHI granting the use of a particular Stand to the Exhibitor in return for payment of the Participation Costs.
- 4.2. These Terms and Conditions form an integral part of the Contract.
- 4.3. Registration for participation in the Trade Fair can only be done by means of the Registration Form.
- 4.4. Wishes and preferences expressed by the Exhibitor on the Registration Form, amendments and additions made by the Exhibitor, and other deviating or additional agreements will only form part of the Contract if they are confirmed by FHI In Writing.
- 4.5. The Exhibitor is fully responsible and liable for the compliance with all obligations which arise from entering into the Contract.

- 4.6. The Exhibitor declares that it will accept all the consequences of the registration which result from signing the Registration Form, even if it has been signed by someone who does not have signing powers.
- 4.7. After the Registration Form signed by the Exhibitor has been submitted, the Exhibitor can only cancel its registration subject to the provisions of article 12.
- 4.8. The Exhibitor cannot claim that its registration has been verbally approved.

DATES, LOCATION OF THE TRADE FAIR

Article 5

- 5.1 FHI will determine the dates on which and the Trade Fair Accommodation where the Trade Fair will take place, together with the times for the set-up, the trade fair days and the breakdown.
- 5.2 FHI reserves the right to change stipulated dates, times and/or Trade Fair Accommodation on the grounds of what FHI believes are exceptional circumstances, or to decide to cancel the Trade Fair.
- 5.3 The Exhibitor is entitled to terminate the Contract in full or in part during a period of (2) weeks following announcement of a change as described in paragraph 2 of this article. This without detracting from its obligations to pay the costs which have already been incurred on its behalf.
- 5.4 The costs referred to in paragraph 3 of this article will then be notified to the Exhibitor by FHI In Writing.
- 5.5 In no case can the Exhibitor claim any reimbursement of loss from FHI in connection with a decision in accordance with paragraph 2 of this article.

PROCESSING OF REGISTRATIONS

Article 6

- 6.1 The closing date for registrations is two (2) months before the opening of the Trade Fair.
- 6.2 Registrations received by FHI after the aforementioned closing date, applications which are made subject to the allocation by the management of a floor area of certain dimensions or in a particular location or the granting of other exceptional requirements/conditions, and applications from Exhibitors who still have debts with respect to FHI at the time of registration do not have to be processed.
- 6.3 The registration for participation in the Trade Fair is binding.
- 6.4 The Exhibitors who have registered in time will receive a Confirmation of Participation within one (1) month of the closing date for registrations.
- 6.5 FHI will inform an Exhibitor In Writing and with reasons why it has been excluded from participation.
- 6.6 In no case can the Exhibitor claim any reimbursement of costs incurred or loss suffered on the grounds of refusal of admission.

ALLOCATION

Article 7

- 7.1 FHI will determine the allocation of the Stands provided to the Exhibitors.

- 7.2 In determining the allocation FHI will take as much account as possible of any preferences expressed by the Exhibitor.
- 7.3 The allocation as referred to in paragraph 1 of this article will be announced at least two (2) months prior to the start of the Trade Fair.
- 7.4 FHI can review the allocation prior to the start of the Trade Fair on the grounds of exceptional circumstances and thereby alter (the location of) the Stand allocated to the Exhibitor. Exceptional circumstances thereby includes but are not limited to force majeure and changes of limited significance.
- 7.5 In no case can the Exhibitor claim any reimbursement of costs incurred or loss suffered in the event of a review as described in this article.

STAND SET-UP AND BREAKDOWN

Article 8

- 8.1 FHI will provide the Exhibitor with entry tickets for its stand crew and personnel involved in the set-up and breakdown of the Stand.
- 8.2 Information relating to the Stand (design), opening times, delivery and removal of goods, safety regulations, electricity, gas and water, requests for tickets and publicity material etc., will be provided via the Manual at least two (2) months prior to the start of the Trade Fair.
- 8.3 When ordering services and goods offered in the Manual, the Exhibitor undertakes to pay the associated costs.
- 8.4 The Exhibitor will use a standard stand provided by the organisers. The Stand is provided with specifications and options. The Exhibitor must arrange and meet additional requirements itself, possibly via the FHI stand builder.
- 8.5 In order to avoid imbalance between Exhibitors' Stands, FHI has determined that the height of the structures within the stand may not exceed the standard height of the stand walls: 250 centimetres.
- 8.6 The Exhibitor will be given the opportunity to set up the stand allocated to it at least one (1) day before the start of the Trade Fair, subject to what has been stipulated in this regard by FHI, the competent authorities and the Accommodation Provider.
- 8.7 The Exhibitor will be given the opportunity to clear its stand following the close of the Trade Fair.
- 8.8 If the Stand used by the Exhibitor is not cleared in time, or if it is not surrendered in the state in which it was provided, or if waste is left by the Exhibitor following the breakdown of the Trade Fair, FHI is entitled to take the necessary steps at the Exhibitor's risk and expense.

PUBLICITY FOR EXHIBITORS

Article 9

- 9.1 Exhibitors are entitled to distribute brochures, leaflets, price lists, catalogues, circulars etc. on their Stand for the Products stocked by them.
- 9.2 If the Exhibitor refers to Products which it offers in its publicity, it can only refer to those Products which both fall within its range and which - in FHI's opinion - fall within the Trade Fair's exhibition programme.
- 9.3 FHI will refrain from any involvement in disputes between Exhibitors, including disputes concerning intellectual property rights.
- 9.4 For the sake of the success of the Trade Fair, the Exhibitor is not entitled to display Products or make use of a particular name or brand if this breaches third parties' rights.
- 9.5 The Exhibitor must prove at FHI's request that it is entitled to display the Products in question or use the name or brand in

question. If this shows that the Exhibitor is acting contrary to the provisions of the preceding paragraph, or if the Exhibitor is unable to comply with FHI's request, FHI is entitled to remove or commission the removal of the Products in question and take all other steps which it deems necessary. In that case the Exhibitor cannot claim any reimbursement of costs incurred or loss suffered from FHI.

- 9.6 Other exhibitors cannot derive any rights with respect to FHI from the provisions of this article.
- 9.7 FHI can prohibit particular forms of publicity or other sales promotion tools in the Trade Fair Accommodation.
- 9.8 The Exhibitor is prohibited from distributing or commissioning the distribution of price lists, catalogues, circulars etc. for Products stocked by it (or others) outside the Stands.
- 9.9 FHI's prior permission In Writing is required for projecting images, amplifying sound and placing moving items other than listed in article 11.

USE OF TRADE FAIR NAME, IMAGE, LOGO

Article 10

- 10.1 FHI owns the intellectual property rights relating to the Trade Fair, including at least the (brand) name, logo(s) and trade fair image.
- 10.2 FHI can grant the Exhibitor the right to use the (brand) name, logo(s) and/or the trade fair image for promotional purposes. The Exhibitor will only use these brands and/or images in the form in which they have been provided by FHI. The Exhibitor is therefore not permitted to alter the brands and/or images in any way and/or to use them for purposes other than the promotion of the Trade Fair.
- 10.3 If the provisions of paragraph 2 are breached, the Exhibitor is obliged to cease the use of the brand or image concerned at FHI's first request.

SPECIAL RULES OF CONDUCT

Article 11

- 11.1 The Exhibitor is required to use the Stand allocated to it in a manner in keeping with the purpose for which it has been allocated to it.
- 11.2 The Exhibitor is prohibited from allowing third parties to use the Stand allocated to it in full or in part under any name or title.
- 11.3 The exhibitor is also prohibited from:
- selling any Product with simultaneous delivery of the sold Product;
 - making drawings, reproductions or photographic recordings within a Stand allocated to a third party;
 - making use of a stand which has been allocated to it in such a way as to potentially cause disruptive noise, impeded access, light or view or other nuisance, hazard or loss to other Exhibitors or visitors, all this at the sole discretion of FHI;
 - deviating from the regulations stipulated by FHI, the Accommodation Provider and/or competent authorities with regard to fire safety, sources of radioactivity, devices which emit ionising radiation, lasers, isotopes, cylinders with compressed gasses etc.;
 - offering food and/or drink to the public for payment;
 - carrying out activities outside the Stand which cause nuisance to other Exhibitors;
 - removing goods from the Stand during the Trade Fair and covering Products exhibited on the Stand during the hours that the Trade Fair is open to the public, other than with prior permission from FHI In Writing;
 - leaving the Stand unmanned during the opening times;

- displaying names, brands or products on the Stand which in FHI's exclusive judgment could lead to confusion;
- using music or amplification before 4.00 p.m.

PARTICIPATION COSTS, PAYMENT, CANCELLATION, DISSOLUTION

Article 12

- 12.1 Participation Costs will be determined by FHI.
- 12.2 The Exhibitor will pay the Participation Costs in accordance with the terms of payment set out on the invoice. If no specific terms are shown on the invoice, the Exhibitor will pay within thirty (30) days of the date of invoicing.
- 12.3 FHI has the right to invoice as soon as the Exhibitor has registered or the Contract has been concluded.
- 12.4 Any payment by the Exhibitor will - where applicable - be applied first to settle the interest owed by it and the collection and administration costs owed to FHI, and then to settle the outstanding debts in order of age. If the Exhibitor fails to pay the sums which it owes to FHI in time, the Exhibitor will be liable for statutory interest for commercial transactions on the outstanding amount, to be calculated cumulatively per month, without the need for a payment demand or notice of default.
- 12.6 If the Exhibitor fails to meet its payment obligations within a reasonable period after a reminder, payment demand or notice of default, it will be legally in default. From that moment the Exhibitor will be liable for both the costs stipulated by law and the actual legal costs and actual extrajudicial costs incurred by FHI.
- 12.7 Exhibitors for whom experience has shown at the previous trade fair in which they participated that they have not settled bills within the stipulated periods and where collection has only taken place after repeated demands can be asked to pay an advance equal to the total amount charged to them for the previous trade fair before they are accepted as an Exhibitor.
- 12.8 An Exhibitor cannot cancel (retract) or amend its registration or the Contract unilaterally. If an Exhibitor wishes to cancel or amend a Contract, a written request to that end must be submitted to FHI by registered post. If the request is granted by FHI, the following cancellation fee will be charged to the Exhibitor, the level of which depends on the time when the cancellation takes place:
- for cancellation after registration up to 1 (one) week after the Confirmation of Participation is sent: 20% of the Participation Costs;
 - for cancellation after 1 (one) week after the Confirmation of Participation is sent up to three (3) weeks after the draft floor plan is sent: 40% of the Participation Costs;
 - for cancellation after the draft floor plan has been sent up to one (1) month before the start of the Trade Fair: 65% of the Participation Costs;
 - for cancellation within one month prior to the start of the Trade Fair: 100% of the Participation Costs;
- 12.9 'Start of the Trade Fair' refers to the first set-up date for the Trade Fair.
- 12.10 Contrary to the above, FHI reserves the right at all times to charge the Exhibitor the full Participation Costs if the allocated Stand cannot be re-allocated to another Exhibitor.
- 12.11 If an application for a payment moratorium or bankruptcy is made with respect to the Exhibitor at any time after the Contract has been concluded, the Contract can be dissolved by FHI through the simple occurrence of the above, and the Exhibitor will remain liable for the full Participation Costs and the other costs incurred by or

through FHI at its request in connection with its participation, without prejudice to FHI's right to claim costs, damages and interest.

- 12.12 Cancellation or dissolution under this article can never constitute grounds for the reimbursement by FHI of any costs incurred or loss suffered by the Exhibitor.

LIABILITY

Article 13

- 13.1 The provisions of these Terms and Conditions apply correspondingly to the third parties used by the Exhibitor in connection with its trade fair participation, such as the Exhibitor's suppliers or co-exhibitors.
- 13.2 The Exhibitor guarantees to FHI and the Accommodation Provider and will remain jointly and severally liable at all times for compliance with the provisions of these Terms and Conditions and all other regulations and instructions, including in any case the Accommodation Provider's Accommodation Regulations.
- 13.3 If the Exhibitor fails to comply (properly and in time) with any provision of these Terms and Conditions, the Contract, the Manual or any other regulation or instruction given, FHI is entitled to take all steps which it deems necessary, including but not restricted to:
- denying access to the (set-up of the) Trade Fair;
 - closing the Exhibitor's Stand and/or removing certain goods from it and storing, disposing of and/or destroying them at the Exhibitor's risk and expense;
 - excluding the Exhibitor from participation in future trade fairs;
 - terminating the supply of electricity, gas and water with immediate effect;
- All this without prejudice to the Exhibitor's obligation to pay the full Participation Costs and all other costs.
- 13.4 The Exhibitor is liable for all loss suffered by FHI as a result of a shortcoming attributable to the Exhibitor, including the failure to comply (properly and in time) with any provision of these Terms and Conditions and/or other regulations and instructions. The Exhibitor indemnifies FHI with respect to claims from third parties, including the Accommodation Provider.
- 13.5 FHI will take the steps it deems necessary to protect the Exhibitor's goods present at the Trade Fair. However, these will remain at the Exhibitor's expense and risk.
- 13.6 The Exhibitor is required to insure its property and possessions against (fire and water) damage, loss and theft during the trade fair period and the set-up and breakdown period for the Trade Fair.
- 13.7 FHI not liable for any loss suffered directly or indirectly by the Exhibitor, its personnel or visitors - including consequential loss, loss of profits and loss resulting from theft, destruction or any other cause - unless intent or gross negligence on its part can be shown in this regard.
- 13.8 FHI is not liable for any loss suffered directly or indirectly by the Exhibitor, its personnel or visitors resulting from a failure to comply (properly and in time) with the requirements of these Terms and Conditions and/or other regulations and instructions.
- 13.9 FHI is not liable for loss suffered by the Exhibitor which is the result of the failure to comply with any obligation arising from a contract concluded between the exhibitor and a third party (including the Accommodation Provider) with regard to the supply of services in connection with the Exhibitor's trade fair participation.

DISPUTES

Article 14

- 14.1 Disputes arising between FHI and an Exhibitor as a result of the Contract, the Terms and Conditions or any further agreement concluded between the Parties as a result of these which cannot be resolved amicably will be settled in accordance with Dutch law by the competent court in the court district where FHI is domiciled as the court of the first instance, with the proviso that if a particular court is designated as the mandatory competent court the dispute will be settled by the court thus designated as the court of the first instance.
- 14.2 The provisions of paragraph 1 of this article do not detract from FHI's right to submit a dispute to the court which is competent under the normal rules of jurisdiction, or to have it settled by means of arbitration or a binding ruling.

VENUE REGULATIONS

Version August 2014

VENUE REGULATIONS JAARBEURS B.V.

Article 1 Definitions

1. Venue regulations: These regulations, which apply to anyone who for whatever reason is on the premises of Jaarbeurs Complex. For the most recent version of the venue regulations please go to www.jaarbeurs.nl (venue regulations).
2. Visitor: Anyone visiting the Jaarbeurs Complex.
3. Jaarbeurs Complex: The buildings and grounds of Jaarbeurs B.V.
4. Jaarbeurs: The private limited liability company Jaarbeurs B.V. having its registered office and place of business at Jaarbeursplein in Utrecht.

Article 2 Applicability of Venue Regulations

1. The Venue Regulations apply to the entire Jaarbeurs Complex.
2. Everyone must obey the provisions contained in these Venue Regulations.

Article 3 Jaarbeurs Complex – General

1. Provided they carry proper proof of identity, authorised Jaarbeurs agents always have access to all Jaarbeurs areas.
2. Jaarbeurs requests visitors to the Jaarbeurs Complex, suppliers, organisations working for Jaarbeurs or third parties at Jaarbeurs Complex to comply with the requirements set by Jaarbeurs regarding public order and safety and the requirements governing safe and sustainable use of the Jaarbeurs Complex.
3. Jaarbeurs requests anyone conducting a business on Jaarbeurs' premises, whether or not temporarily, be it as tenants, sub-tenants, suppliers and/or licensees, to comply with the Dutch Working Conditions Act and any decrees based thereon.
4. It is not permitted to leave the marked paths or roads if not necessary, to be obviously inebriated or under the influence of any substances or to cause a nuisance and/or dangerous situations.
5. Unless with Jaarbeurs' prior written consent it is not permitted in the Jaarbeurs Complex to:
 - a. Have or keep and/or bring in animals and/or reptiles, with the exception of service dogs. Service dogs must be kept on a leash or be tethered at all times;
 - b. Remove barriers;
 - c. Hawk or sell;
 - d. Carry out commercial activities, or have others do so;
 - e. Speak in public or conduct any propaganda acts;
 - f. Publicly raise funds or make collections;
 - g. Affix advertising signs, bills, placards or have others do so, to distribute printed matter or pictures or advertise in any way whatsoever.

Article 4 Fire Safety

1. No smoking is permitted in the Jaarbeurs Complex, with the exception of the special smoking areas approved and designated by Jaarbeurs.
2. Fire extinguishers, fire hydrants, lockable fire wells, roads, exits, passages, hallways, emergency exits, and stairs in the Jaarbeurs complex must always be visible and accessible.
3. In the Jaarbeurs Complex the following acts always require the prior written consent of Jaarbeurs:
 - a. Bringing in, having available and/or using canisters containing compressed gases or liquid gases;
 - b. Transporting or storing flammable liquids.

Article 5 Parking

In the Jaarbeurs Complex the following acts always require the prior written consent of Jaarbeurs:

- a. Parking vehicles and/or articulated lorries outside the designated parking bays and/or other designated areas. Cars of Visitors that are illegally parked or block (emergency) exits and/or access roads will be towed. The Visitor will pay the costs of towing.
- b. Parking in loading bays and the indoor areas of the Jaarbeurs Complex.

Article 6 Labour

1. All labour within the Jaarbeurs Complex is subject to the prior consent of Jaarbeurs.
2. Jaarbeurs may attach conditions to its written consent.

Article 7 Use of Vehicles

1. In the outside areas of Jaarbeurs Complex a speed limit of 15 km/h applies to (electric) motor vehicles and moving equipment.
2. Pedestrians always have priority over vehicles and moving equipment.
3. Motorised traffic is permitted in the indoor areas of the Jaarbeurs Complex only with the prior written consent of Jaarbeurs, with the exception of Jaarbeurs' regular suppliers.

Article 8 Noise Levels

The Jaarbeurs Complex is subject to an environmental permit, which means that specific limits have been set for noise levels. If necessary, Jaarbeurs may apply for an exemption.

Article 9 Waste

With the exception of the contractor hired by Jaarbeurs waste contractors will not be allowed access to the Jaarbeurs Complex.

Article 10 Breaches

1. In the event that Visitors fail to comply with any provision contained in these regulations or directions given by Jaarbeurs, such at the sole discretion of Jaarbeurs, Jaarbeurs has the right to take all such measures it deems necessary to ensure general safety, health, welfare, public order and the environment.
2. Jaarbeurs reserves the right to remove Visitors who in Jaarbeurs' opinion disturb the peace at the Jaarbeurs Complex and ban such Visitors from the premises for a specific period of time.

Article 11 Liability

1. Jaarbeurs will not be liable for any loss, damage and/or personal injury caused by or during a stay in the Jaarbeurs Complex (e.g. theft from unattended vehicles, broken windows) except in the event of wilfulness or gross negligence on Jaarbeurs' part. In that case Jaarbeurs' liability will never exceed the amount to be paid by its insurer. Consequential loss and loss of profits will never be eligible for compensation.
2. Any direct or indirect loss sustained by Jaarbeurs will always be paid by the party causing such loss due to an act or omission by that party. Indirect loss will include loss of profits, business interruption loss, as well as the costs of fines, penalties and measures under administrative and criminal law.

Article 12 Changes

Jaarbeurs will always have the right to make changes to these regulations. Such changes will not take effect until the specified date.

Date of approval and entry into force: August 2014